# **PRAVEENA P**



PRAVEENA P			JAGDISH SHETH SCHOOL OF M	AAC
ACADEMIC PROFILE				
PGDM Marketing	8.23 CGPA	Jagdish Sheth School of Management, Be	ngaluru	202
B.A. English	71.25%	University of Madras, Chennai		202
Class XII (HSCC)	80.75%	G.D. Matriculation Higher Secondary Scho	ol, Coimbatore	201
Class X (SSLC)	89.60%	G.D. Matriculation Higher Secondary Scho	ol, Coimbatore	201
AREAS OF STUDY				
•	<b>-</b>	ng Analytics, E-Commerce Category Management and AI in Marketing, Proficiency in Business Tools		
WORK EXPERIENCE				40 months
Indulge – The New Indi	an Express, Chennai	Online Copy Editor + Team Head	January 2021 – Feb	ruary 2023
& interviews), & pu	coverage, reporting, content ish notifications via iZooto an <b>Thalaimurai Group, Chenr</b>		it, video production (editing, June 2019 – Oc	-
<ul><li>Reported, edited, a</li><li>Handled live event</li></ul>	and curated stories from the osk, ar	desk.		
INTERNSHIP				15 days
The Times of India, Coi	imbatore	Marketing Intern	Dece	mber 2018
		mes of India paper in Coimbatore. and existing subscribers to either enroll them or re	enew their monthly/annual su	ubscription t
ACADEMIC PROJECT	ſS			

# Managing Online Stores – Bloom Luxe (Shopify website + Google Ad campaign)

- Set up a live website on Shopify for a new brand selling 4 variants of cold creams: Bloom Luxe.
- Conducted keyword research on Google Keyword Planner, Google Trends, and Google Tag Manager to pick the right products and keywords for it.
- Ran 2 live ad campaigns on Google Ad Manager for Bloom Luxe's products.
- Tracked metrics for both ad campaigns on Google Analytics and Google Search Console.
- Found suppliers to kickstart production of our cold creams.

# Request for Problem (RFP) – Shorter Loop

- Currently developing an online community for Shorter Loop, a product management B2B company.
- Focusing on competitor analysis, SWOT analysis, and developing and executing a content + social media strategy for Shorter Loop on all platforms.

### **Design Thinking – Fabrico**

- Used the 7 stages of the Design Thinking process to identify and propose solutions to improve Fabrico's customer service by 75% in 4 months.
- Built a prototype from scratch and pitched our solutions to Fabrico.
- Proposed solutions include a virtual assistant and a self-service laundry kiosk.

# CERTIFICATIONS

Fundamentals of Digital Marketing	Google	2024
Channel Management and Retailing	IE Business School	2024
Branding and Customer Experience	IE Business School	2024
Data Visualization in Excel	Macquarie University	2024

#### **POSITIONS OF RESPONSIBILITY**

	Team Head - Indulge, The New Indian Express2021-2022			
Indulge – The New Indian Express, Chennai	<ul> <li>Youngest team leader to head a group of 5-10 older, more experienced employees at Indulge for a year.</li> </ul>			
JAGSoM, Bengaluru	<ul> <li>Associate - Digital Marketing, Kanyathon</li> <li>Worked as the head of the content and design team for the fund-raising marathon organized by JAGSoM, Kanyathon.</li> </ul>			
JAGSoM, Bengaluru	<ul> <li>Designer – JAGSoM's Placement Preparation Handbook</li> <li>Worked as one of the 3 designers for the 200-page Placement Preparation Handbook curated from scratch by students of JAGSoM.</li> </ul>			
ACCOMPLISHMENTS				
Academic/Competitions	<ul> <li>'Outstanding Multimedia Journalism Student' of the Indian Institute of Journalism and New Media (IIJNM).</li> <li>Winner of the Overall Proficiency Award at school for 8 consecutive years.</li> <li>Word Power, Scrabble winner for several years at the inter-school level.</li> </ul>			
Professional	<ul> <li>Youngest team leader to head a group of 5-10 people at Indulge.</li> <li>Introduced Web Stories and Podcasts from scratch at Indulge.</li> </ul>			
SKILLS	<ul> <li>Shopify, Google Analytics, Google Ad Manager, Google Search Console, Google Keyword Planner, Google Trends, WordPress, CMS, SPSS, Canva, Microsoft Excel, Adobe Premiere Pro, Photoshop, HTML, QBasic, C.</li> </ul>			

#### **JAGSoM Placement Season 2024-25**